

To our customers and business partners

Staad, in September 2019

Prices change 2020

Dear customers and business partners,

we have been able to keep the prices stable for several years and hope that you could appreciate and use accordingly.

In the meantime, our production (raw materials, energy and personnel) has become more expensive so that we have to add the higher costs pro rata to our selling prices. The difficult search for experienced specialists also puts additional strain on our operating expenses.

As of January 1th, 2020, we are forced to increase prices by +4.0 %.

Existing call orders are still valid and will be delivered at the old conditions.

We thank you for your understanding and guarantee you further high-quality and just in-time deliveries.

Best regards,

DIPL. ING. WERNER GRAF AG



Edgar Seiz
Managing Director



Jürgen Grass
Production Manager