

To our customers
and business partners

Staad, in October 2021

Price adjustment as of January 1st, 2022

Dear customers and business partners

In the last few months, we still have succeeded in delivering to you on time and in the highest quality. Of course, we had to invest a lot of time in discussions with our main suppliers and in our far-sighted production planning - but in the end, we were even able to keep the prices stable for you throughout 2021.

Unfortunately, the events in October have now literally rolled over, our most important raw material suppliers have once again "priced up" and energy prices have suddenly risen massively. In addition, the prices for auxiliary materials and semi-finished products have also been increased several times over the past few months – not at least with additional extension of delivery times.

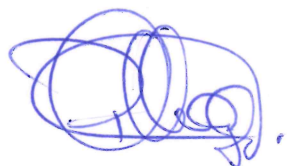
Despite our extremely tight calculation, we are therefore forced to increase prices by **+5.6 %**. This applies to all orders from **January 1st, 2022**. Existing blanket orders will still be delivered at the old conditions.

We are doing everything to ensure that we can further guarantee the availability of your products by once again increasing the storage of our preliminary products. We thank you for your understanding and are pleased to answer any further questions from your side.

Kind regards



Edgar Seiz
Managing Director



Pedro Abegglen
Production Supervisor